

APPLICATOR PRICE LIST  
DECEMBER 1, 2023



Standard Paints, Inc.  
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[WoodDefender.com](http://WoodDefender.com)

## SEMI-TRANSPARENT FENCE STAIN & SEAL

| PART NUMBER – 1 GAL | DESCRIPTION      | LIST PRICE | APPLICATOR PRICE |
|---------------------|------------------|------------|------------------|
| 808406-1            | Sierra           | \$58.25    | \$43.68          |
| 808404-1            | Rustic Oak       | \$58.25    | \$43.68          |
| 808409-1            | Sable Brown      | \$58.25    | \$43.68          |
| 808410-1            | Coffee Brown     | \$58.25    | \$43.68          |
| 808411-1            | Cumberland Brown | \$58.25    | \$43.68          |
| 808408-1            | Wrangler         | \$58.25    | \$43.68          |
| 808480-1            | Charcoal Gray    | \$58.25    | \$43.68          |
| 808470-1            | Dark Sierra      | \$58.25    | \$43.68          |
| 808482-1            | Black            | \$58.25    | \$43.68          |

| PART NUMBER – 5 GAL | DESCRIPTION      | LIST PRICE | APPLICATOR PRICE |
|---------------------|------------------|------------|------------------|
| 808403-5            | Desert Sand      | \$235.53   | \$176.65         |
| 808404-5            | Rustic Oak       | \$235.53   | \$176.65         |
| 808402-5            | Golden Rod       | \$235.53   | \$176.65         |
| 808407-5            | Sedona           | \$235.53   | \$176.65         |
| 808406-5            | Sierra           | \$235.53   | \$176.65         |
| 808405-5            | Coronado         | \$235.53   | \$176.65         |
| 808408-5            | Wrangler         | \$235.53   | \$176.65         |
| 808409-5            | Sable Brown      | \$235.53   | \$176.65         |
| 808413-5            | Graystone        | \$235.53   | \$176.65         |
| 808412-5            | Prairie Gray     | \$235.53   | \$176.65         |
| 808410-5            | Coffee Brown     | \$235.53   | \$176.65         |
| 808411-5            | Cumberland Brown | \$235.53   | \$176.65         |
| 808414-5            | Barn Red         | \$235.53   | \$176.65         |
| 808415-5            | Mesa Gray        | \$235.53   | \$176.65         |
| 808425-5            | Cape Cod Gray    | \$235.53   | \$176.65         |
| 808480-5            | Charcoal Gray    | \$235.53   | \$176.65         |
| 808482-5            | Black            | \$235.53   | \$176.65         |
| 808470-5            | Dark Sierra      | \$235.53   | \$176.65         |
| 808464-5            | Chameleon Gray   | \$235.53   | \$176.65         |

## TRANSPARENT FENCE STAIN & SEAL

| PART NUMBER – 1 GAL | DESCRIPTION  | LIST PRICE | APPLICATOR PRICE |
|---------------------|--------------|------------|------------------|
| 809503-1            | Leatherwood  | \$58.25    | \$43.68          |
| 809504-1            | Oxford Brown | \$58.25    | \$43.68          |
| 809501-1            | Cedar Tone   | \$58.25    | \$43.68          |
| 809509-1            | Clear Glow   | \$58.25    | \$43.68          |
| 809507-1            | Redwood      | \$58.25    | \$43.68          |
| 809526-1            | Chestnut     | \$58.25    | \$43.68          |
| 809527-1            | Black Walnut | \$58.25    | \$43.68          |

| PART NUMBER – 5 GAL | DESCRIPTION  | LIST PRICE | APPLICATOR PRICE |
|---------------------|--------------|------------|------------------|
| 809503-5            | Leatherwood  | \$235.53   | \$176.65         |
| 809504-5            | Oxford Brown | \$235.53   | \$176.65         |
| 809501-5            | Cedar Tone   | \$235.53   | \$176.65         |
| 809509-5            | Clear Glow   | \$235.53   | \$176.65         |
| 809507-5            | Redwood      | \$235.53   | \$176.65         |
| 809526-5            | Chestnut     | \$235.53   | \$176.65         |
| 809527-5            | Black Walnut | \$235.53   | \$176.65         |

## 200 SERIES / MULTI-PURPOSE TRANSPARENT STAIN & SEAL

| PART NUMBER – 1 GAL | DESCRIPTION  | LIST PRICE | APPLICATOR PRICE |
|---------------------|--------------|------------|------------------|
| 200303-1            | Leatherwood  | \$59.68    | \$44.77          |
| 200304-1            | Oxford Brown | \$59.68    | \$44.77          |
| 200301-1            | Cedar Tone   | \$59.68    | \$44.77          |
| 200307-1            | Redwood      | \$59.68    | \$44.77          |

| PART NUMBER – 5 GAL | DESCRIPTION  | LIST PRICE | APPLICATOR PRICE |
|---------------------|--------------|------------|------------------|
| 200303-5            | Leatherwood  | \$263.80   | \$197.85         |
| 200304-5            | Oxford Brown | \$263.80   | \$197.85         |
| 200301-5            | Cedar Tone   | \$263.80   | \$197.85         |
| 200307-5            | Redwood      | \$263.80   | \$197.85         |

## 200 SERIES / MULTI-PURPOSE SEMI-TRANSPARENT STAIN & SEAL

| PART NUMBER – 1 GAL | DESCRIPTION   | LIST PRICE | APPLICATOR PRICE |
|---------------------|---------------|------------|------------------|
| 200406-1            | Sierra        | \$59.68    | \$44.77          |
| 200409-1            | Sable Brown   | \$59.68    | \$44.77          |
| 200410-1            | Coffee Brown  | \$59.68    | \$44.77          |
| 200480-1            | Charcoal Gray | \$59.68    | \$44.77          |
| 200482-1            | Black         | \$59.68    | \$44.77          |

| PART NUMBER – 5 GAL | DESCRIPTION   | LIST PRICE | APPLICATOR PRICE |
|---------------------|---------------|------------|------------------|
| 200406-5            | Sierra        | \$263.80   | \$197.85         |
| 200409-5            | Sable Brown   | \$263.80   | \$197.85         |
| 200410-5            | Coffee Brown  | \$263.80   | \$197.85         |
| 200480-5            | Charcoal Gray | \$263.80   | \$197.85         |
| 200482-5            | Black         | \$263.80   | \$197.85         |

## SEMI-SOLID W/B FENCE STAIN

| PART NUMBER –5 GAL | DESCRIPTION      | LIST PRICE | APPLICATOR PRICE |
|--------------------|------------------|------------|------------------|
| 810066-5           | Cape Cod Gray    | \$235.53   | \$176.65         |
| 810068-5           | Coffee Brown     | \$235.53   | \$176.65         |
| 810071-5           | Sierra           | \$235.53   | \$176.65         |
| 810072-5           | Wrangler         | \$235.53   | \$176.65         |
| 810074-5           | Rustic Oak       | \$235.53   | \$176.65         |
| 810075-5           | Sable Brown      | \$235.53   | \$176.65         |
| 810076-5           | Cumberland Brown | \$235.53   | \$176.65         |

## LONE STAR FENCE STAINS

| PART NUMBER –5 GAL | DESCRIPTION      | LIST PRICE | APPLICATOR PRICE |
|--------------------|------------------|------------|------------------|
| 801406-5           | L.S. Star Sierra | \$188.57   | \$141.43         |
| 801404-5           | L.S. Sable Brown | \$188.57   | \$141.43         |

## MARKETING MATERIALS

| PART NUMBER | DESCRIPTION                | PRICE   |
|-------------|----------------------------|---------|
| WD080-0006  | Wood Defender Color Charts | \$0.61  |
| WD080-0007  | Wood Defender Brochures    | \$0.61  |
| WD050       | Wood Defender Door Hangers | \$68.87 |

## SPRAY WANDS / COMPONENTS

| PART NUMBER | DESCRIPTION                      | PRICE    |
|-------------|----------------------------------|----------|
| WD900       | 24" Complete Spray Wand          | \$125.67 |
| WD800       | 48" Complete Spray Wand          | \$137.13 |
| WDS2267     | Trigger Spray Gun                | \$63.93  |
| WDE924655   | 24" Extension                    | \$40.76  |
| WDE924725   | 48" Extension                    | \$44.25  |
| WDE921056   | XR8002VS Teejet Tip (Yellow)     | \$9.85   |
| WDE921085   | XR8004VS Teejet Tip (Red)        | \$9.85   |
| WDE921094   | XR8006VS Teejet Tip (Gray)       | \$9.85   |
| WDE922520   | Tip Cap Brass                    | \$2.08   |
| WDB113456   | 1/4" x 4" Brass Nipple           | \$6.07   |
| WD850       | Stain Wand Conversion Kit        | \$184.74 |
| 500921-5    | Wood Defender EZ Kleen           | \$87.82  |
| WDBG3CR-W   | B&G Pump Sprayer                 | \$104.55 |
| WDS1012     | Hydraulic Disconnect<br>Male     | \$14.62  |
| WDS102      | Hydraulic Disconnect<br>Complete | \$39.64  |
| WDS103      | Hydraulic Disconnect<br>Female   | \$28.07  |

## SPRAYER SYSTEMS / PUMPS

| PART NUMBER | DESCRIPTION                      | PRICE      |
|-------------|----------------------------------|------------|
| WD250       | ST-250                           | \$7,884.50 |
| WD-2006     | Accessory Kit                    | \$2,443.04 |
| WD-2005     | Pro Package/Trailer              | \$8,241.78 |
| WDST2W      | ST-2W                            | \$1,852.96 |
| WDST-ES150  | ST-ES150                         | \$5,086.32 |
| WDS5        | S5-Bucket Top Sprayer            | \$1,539.48 |
| WDSC5       | SC-5 Cart Machine                | \$1,935.94 |
| WDM24SLDG   | Gel Battery for SC-5             | \$248.80   |
| WD2002      | Double Hose Reel & Bleach System | \$3,798.02 |

## SPRAY WAND CONVERSION KIT

| PART NUMBER | DESCRIPTION             | PRICE    |
|-------------|-------------------------|----------|
| WD850       | Vinyl Bend Restrictor   | \$184.74 |
|             | Brass Ferrule           |          |
|             | 1/4" x 3/8" Hose Barb   |          |
|             | Female Quick Disconnect |          |
|             | 24" Complete Spray Wand |          |

## MONEY MAKER PACKAGE – \$10,166.61

| INCLUDED                  | PRICE       |
|---------------------------|-------------|
| ST-250                    | \$7,884.50  |
| ST-2W                     | \$1,852.96  |
| Pump Up Sprayer           | \$104.55    |
| EZ Kleen                  | \$87.82     |
| 2 Packages – Door Hangers | \$137.74    |
| Melnor Spray Wand         | \$28.94     |
| Carwash Brush             | \$32.60     |
| Extension Pole            | \$37.50     |
| TOTAL                     | \$10,166.61 |

## STAINER PACKAGE – \$18,569.32

| INCLUDED                      | PRICE       |
|-------------------------------|-------------|
| ST-250                        | \$7,884.50  |
| Trailer (Includes Vinyl Wrap) | \$8,241.78  |
| Accessory Kit                 | \$2,443.04  |
| TOTAL                         | \$18,569.32 |

## PRO PACKAGE – \$22,367.34

| INCLUDED                         | PRICE       |
|----------------------------------|-------------|
| ST-250                           | \$7,884.50  |
| Trailer (Includes Vinyl Wrap)    | \$8,241.78  |
| Accessory Kit                    | \$2,443.04  |
| Double Hose Reel & Bleach System | \$3,798.02  |
| TOTAL                            | \$22,367.34 |



## MISCELLANEOUS

| PART NUMBER   | DESCRIPTION              | PRICE    |
|---------------|--------------------------|----------|
| WD1495889007P | Extension Pole           | \$37.50  |
| WDM8650P      | Telescoping Wand (Water) | \$28.94  |
| WD2588111722  | Washing Brush            | \$32.60  |
| T-M66070      | 3M Respirator Large      | \$46.98  |
| REC10000      | 10lb Box Colored Rags    | \$19.30  |
| 500921-5      | Wood Defender EZ Kleen   | \$87.82  |
| WDB801739     | 6' Ladder                | \$161.42 |
| WDB11505      | Garden Hose              | \$16.20  |
| WDB711056     | Garden Hose Holder       | \$24.78  |
| WDBG3CR-W     | B&G Pump Sprayer         | \$104.55 |
| WDB812305     | Tool Bag                 | \$53.76  |
| WDB732022     | Gas Can                  | \$42.82  |
| WDB822226     | Screw Driver Kit         | \$24.81  |

## MAINTENANCE KIT

| PART NUMBER | DESCRIPTION   | PRICE       |
|-------------|---|-------------|
| WD00020     | ST-250 Refurbish Kit<br>(Tanks, Spray Hose, Supply Hose Belt,<br>Gauge, Regulator, Power Washer, Labor) | \$ 1,978.24 |