



## WOOD DEFENDER CUSTOM COLOR POLICY

We take pride in offering Wood Defender stains and seals in custom color matches to meet the needs of developers, homeowner associations, builders, and homeowners. So we've updated our custom color policy to better address these special requests.

- Any Wood Defender custom color can be formulated in a batch of 50 gallons or more.
- There will be a custom color setup charge of \$250 per custom wood stain color. It is a one-time fee per product code.
- Once a formula and product code are established and an initial order is placed, customers may reorder the product in batches of 50 gallons or more with no custom color fee.
- The custom color setup charge will be waived if the color order is greater than four drums (220 gallons) or two pallets (240 gallons).

When a custom wood stain color is needed, please provide us with the product brand, type, and color that needs to be formulated. After the request is made, we will obtain a liquid sample of that product and create a custom color that matches the reference. If we already have a formula for the custom color or have a current color that matches, we can provide that for your project.

Thank you for your business and for being a Wood Defender.

**To request a custom color, call 800-658-KOTE.**